



Work Experience

Apollo Global Management, New York, NY

December 2021 – Present

Investment Engineering, Head of Product & Strategy

Overview: Partnered with Head of Engineering and Head of Portfolio Management to execute a multi-year roadmap to build Olympus, Apollo's proprietary, firmwide front-office platform. Olympus powers the end-to-end investment lifecycle by connecting custom-built tools with best-in-class third-party solutions, enabling scalable decision-making for portfolio managers, traders, deal teams, and originators across public and private markets. This work is a strategic pillar of Apollo's 5-year growth plan.

Stakeholder Management:

- Presented to Apollo's C-suite to showcase and demo Olympus platform capabilities and its integration into the firm's investment lifecycle using these sessions to acquire leadership's buy-in and gather additional perspective on the required executive reporting needed to move the firm closer to its 5-year growth strategy via key decisions.
- Produced marketing materials for client pitches, LP updates, and Partner offsites showcasing our roadmap to scale Apollo's investment capabilities. These efforts contributed directly to new LP commitments, business partnerships, and increased executive buy-in.
- Served as a thought partner to investment team leads to discuss current challenges and collaborate on solutions. This helped shape the roadmap and drove cultural change by embedding our team within the front-office.

Product Management:

- Established Apollo's first Product Management function and team, setting org-wide standards for product development, stakeholder engagement, and strategic hiring to support our various businesses.
- Built Apollo's consolidated private deal coordination tool, centralized market monitoring, deal socialization, relative value analysis, and the allocation process. Enabling more proactive deal tracking and capital deployment, driving a 40% increase in deal throughput.
- In partnership with Credit leadership, implemented a standardized allocation framework for private credit deals, aligning fund capital mandates with deal pipeline supply across Direct Lending, Asset-Backed Finance, and Private IG. This improved utilization of dry powder and strengthened alignment with fund mandates and return targets.
- Delivered a firmwide position & risk viewer that unified public and private holdings across Apollo, Athene, and affiliated platforms into a single data model. Standardized complex product types and enabled detailed risk analysis (CS01, YTW, YTM, WAL, Carry), consolidating over ~\$650B in AUM into a unified risk view.

Operational Management:

- Supported the growth and expansion of the Investment Engineering team from 5 to 100+ engineers over a 3-year time horizon, while simultaneously leading the development and adoption of Olympus, now used by 500+ investment professionals across the firm.
- Drove the business and technical onboarding of Irradiant Partners post-acquisition, aligning systems, processes, and teams across Apollo. Achieved full user onboarding within 60 days and completed absorption 3 months ahead of schedule without disrupting daily operations.
- Led vendor onboarding from contract negotiation to system integration, ensuring each solution supported Apollo's growth strategy and integrated to Olympus and other front-office solutions. Developing a repeatable playbook that cut vendor implementation by 50%.
- Established the success framework for the Olympus platform, reported to the business sponsors, defining KPIs over a 3-year horizon to measure delivery milestones, adoption, and business impact. Tied outcomes directly to growth in Fee-Related Earnings (FRE) and Spread-Related Earnings (SRE), aligning the platform performance with Apollo's strategic priorities.

PwC, New York, NY

January 2019 - December 2021

Technology & Innovation, Advisory Consulting

- Delivered \$3M+ in cost savings and 100K+ hours in efficiency gains for Fortune 500 clients by leading automation and process improvement initiatives across financial services, healthcare, and consumer goods using process mining, RPA, and ETL solutions.
- Led a global automation scaling initiative as project lead and primary developer, resulting in PwC being named the exclusive Enterprise Automation Solutions Partner for one of the world's largest private investment banks.
- Helped win new client work by drafting 80+ proposals across automation and innovation initiatives, contributing to a 70% win rate for PwC's Intelligent Process Automation practice. Developed pitch decks, framed solution strategies, and supported client engagements from concept to close.

Industry Expertise

Private Credit & Fixed Income Trading
Liquidity & Capital Management
Portfolio Management & Allocations
Quantitative & Operational Analysis

Education

Lehigh University, Bethlehem, PA

Bachelor of Science, Industrial & Systems Engineering

Minor in Business Finance

Technical Skills & Tools

Product & Workflow: *Jira, Confluence, Figma*
Order & Execution Management: *Everest, thinkFolio, Aladdin*
Research & Marketing Data: *Bloomberg, Pitchbook, Reorg*
Data & Engineering: *Python, Snowflake, VBA, SQL*

Organizations

President of Institute of Industrial & Systems Engineers
Philanthropy Involvement: *SuitUp, Central Park Conservancy*